



PROCUREMENT TRANSFORMATION ROADSHOW 2019

The Future of the Procurement Function in the Australian Public Sector



Brisbane 12th Feb • **Canberra** 13th Feb • **Sydney** 14th Feb • **Melbourne** 15th Feb • **Wellington** 18th Feb

INTRODUCTION



WHAT TO EXPECT

Procurement's primary aim is to spend the organisation's money well; increasing buying power, streamlining processes, increasing accountability and transparency whilst fuelling greater decision-making competence.

The Commonwealth procurement policy changes in the past 18 months have made public sector professionals re-assess and re-design their procurement thinking and practices. Now Government have to factor in two additional considerations: making more opportunities available to SMEs and engagement in social procurement initiatives.

Procurement conversations have radically changed from

being a predominantly cost-driven exercise to one that takes into consideration other positive aspects of a supplier's offering.

This new approach to procurement takes place against a backdrop of technological advancement; one that allows better alignment and collaboration between different departments and divisions within the government organisation.

The Public Sector Procurement Transformation Conference focuses on strategies to enable major, and long-term improvements to procurement teams.

WHO WILL ATTEND?

Local, State & Federal Government Departments and Agencies, and Universities with job titles of:

- ▶ Chief Procurement Officer
- ▶ Heads of Vendor Management
- ▶ Heads of Contract Management
- ▶ Heads of Procurement
- ▶ Heads Sourcing
- ▶ Heads of ICT
- ▶ Heads of Category Management

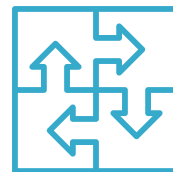
WHY ATTEND? Network and benchmark with your peers from across the region and country as you learn about:



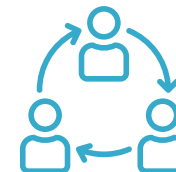
Examine the changing role of procurement



Transforming the culture to power accelerated improvement, agility & better decisions



Become the nerve centre for managing our organisation's response to change



Build stronger contract, supplier relationship and capabilities to attain better "value"



Creating practices that promote and demonstrate high standards of probity

BRISBANE AGENDA | TUESDAY, 12TH FEBRUARY 2019



12:25pm	Registration Opens and Welcome Lunch	
12:50pm	Public Sector Network Opening Charlotte Kok, Producer, Public Sector Network	
1:00pm	KPMG Chair Welcome David Braithwaite, Associate Director, Management Consulting, KPMG	
1:15pm	The Trusted Advisor: Expanding Procurement's Scope and Influence in the Organisation <ul style="list-style-type: none"> The fundamental steps to elevate the role of procurement to a trusted advisor role within the organisation Aligning procurement behaviours with other budget holders and stakeholders in the organisation Get heard: augmenting procurement's ability to provide valuable insights to the business through new talent, training and technology Communicating successes and performance improvement areas on which the Function is focused Uncovering new opportunities to partner with key business units Andrew Bennett , CPO, Department of Education	1:55pm
1:35pm	Partner Session: Overcoming Challenges to Enterprise Tech Adoption <ul style="list-style-type: none"> Learn how to overcome challenges with enterprise technology adoption How should you approach the market? Is it possible to design a scope without knowing what the market has to offer? How to lead the internal sales process and align stakeholders with your vision Effective planning of implementation strategies and staged roll outs Brendan Batch , Head of Enterprise Strategy & Development, Felix	2:15pm
		Restructuring Public Procurement to Achieve Broader Goals <ul style="list-style-type: none"> Redefining what value means to your organisation, to the public and for Australia's economic good Devising strategies to maximise value from government expenditure to support economic development Improving procurement capability and the business environment Measuring how you have delivered on government's objectives through procurement activity Investing in building procurement capability across the organisation Duncan Kerslake , Project Manager, Deadly Innovation, Department of Innovation, Tourism Industry Development
		Redesigning Procurement's Approach to Suppliers to get Better Performance, Value & Control <ul style="list-style-type: none"> Identifying opportunities for major, long-term improvements to procurement and supply management processes, activities and relationships Defining, measuring and managing procurement performance and business value Extracting more value from existing suppliers through better relationship management Improving understanding of spend categories and the entire lifecycle off goods and services to pursue sourcing long-term initiatives Centralising the evaluation of contract and supplier lifecycles and holistically manage specific groupings of materials or services that have similar supply and usage characteristics Paul Vincent , Director Strategic Procurement, Commercial Innovation, Gold Coast Hospital & Health Service
		2:35pm Afternoon Tea and Networking

2:55pm	<p>Interactive Think Tank Session - attendees choose (1) session to join</p> <ul style="list-style-type: none">Overcoming challenges to enterprise tech adoption. Facilitated by: Brendan Batch, Head of Enterprise Strategy & Development, FelixDigitisation of procurement and use of analytics - Facilitated by KPMG
3:55pm	<p>Panel Discussion: Addressing the Opportunities and Hazards for Procurement in the Digital Era</p> <ul style="list-style-type: none">What is the biggest challenge ahead for Procurement?The changing role of procurement in the digital economyWhat do we need to do differently to extract greater value for our organisation?What are we doing to seize the opportunity to disrupt ourselves? <p>Panellists:</p> <p>Andrew Bennett, CPO, Department of Education</p> <p>Duncan Kerlake, Project Manager, Deadly Innovation, Department of Innovation, Tourism Industry Development</p> <p>Leah Walker, Manager, Procurement Strategy and Business Services, Department of State Development, Manufacturing, Infrastructure and Planning</p> <p>Hayley Kudra, Procurement Manager, Griffith University</p> <p>Pam Proud, Director, Australasian Procurement and Construction Council</p> <p>Paul Vincent, Director Strategic Procurement, Commercial Innovation, Gold Coast Hospital and Health Service</p>
4:40pm	Closing Remarks
4:45pm	Conference Adjourns

ABOUT US



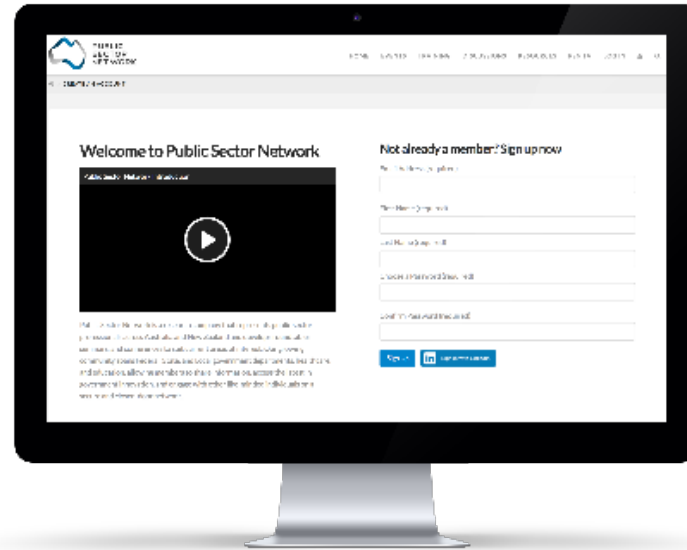
About us

PSN is a research company that represents public sector professionals across Australia and New Zealand and develops roundtables, seminars, and conferences to suit current areas of interest. Our growing online community spans across Federal, State, and Local government departments, healthcare, and education, allowing members to share information, access the latest in government news and innovation, and engage with other like-minded individuals on a secure and closed-door network.

PSN Events Pty Ltd

A Subsidiary of Public Sector Network Holdings Pty Ltd

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Sydney NSW 2010



Excellent event, great conversations & a platform to interact with the right government contacts & partner community.



A very relaxed ambience... customers really letting down their guards not feeling as threatened by industry and vendors.



Great event from beginning (planning) to end. One of the best events we have sponsored in terms of conversations had at booth, opportunity to promote our brand. PSN did an amazing job of event management. Well done.



The roadshow was a great way to see what others are up to and provides invaluable networking opportunities to further our learning.



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